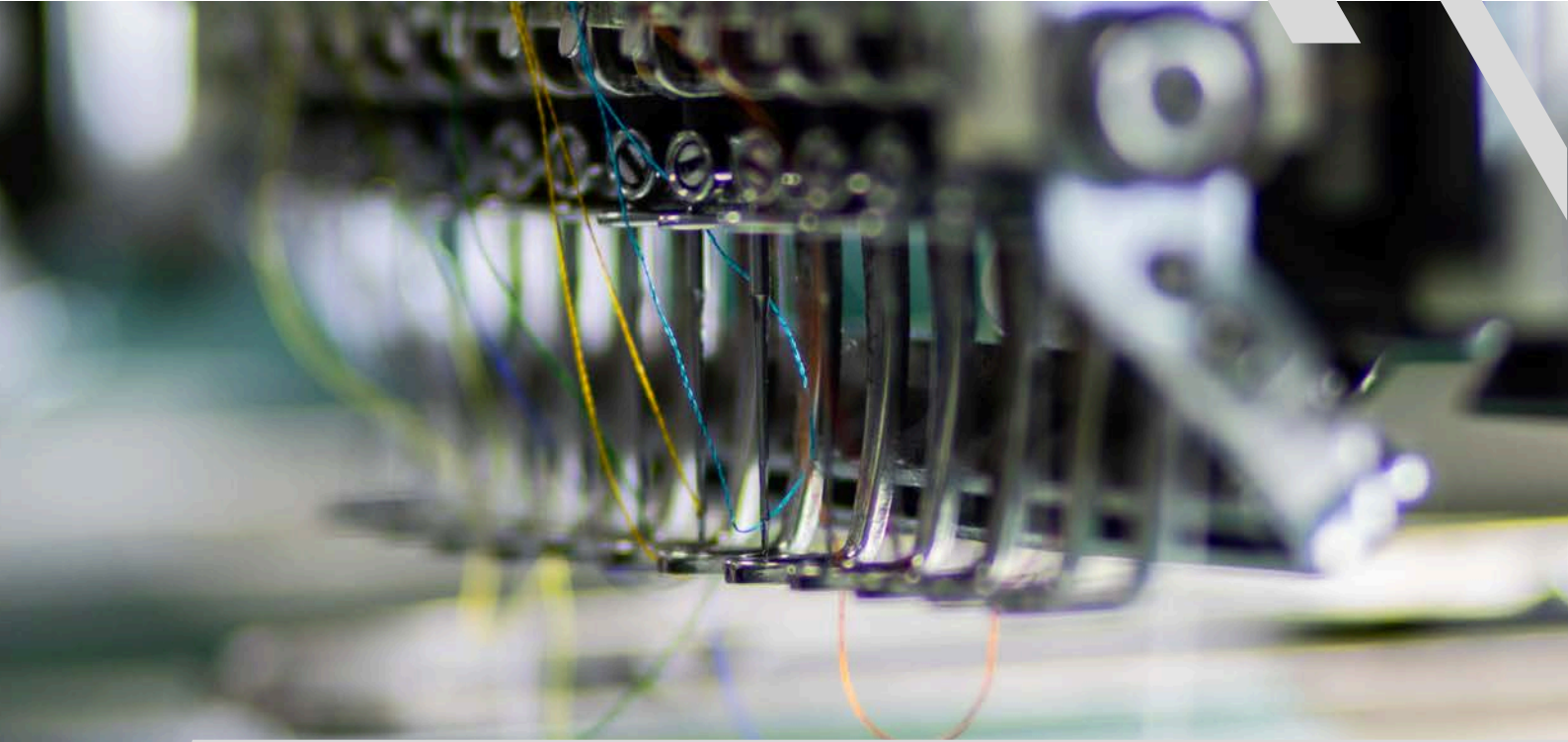




**BLACK DIAMOND**  
D E C O R A T O R S

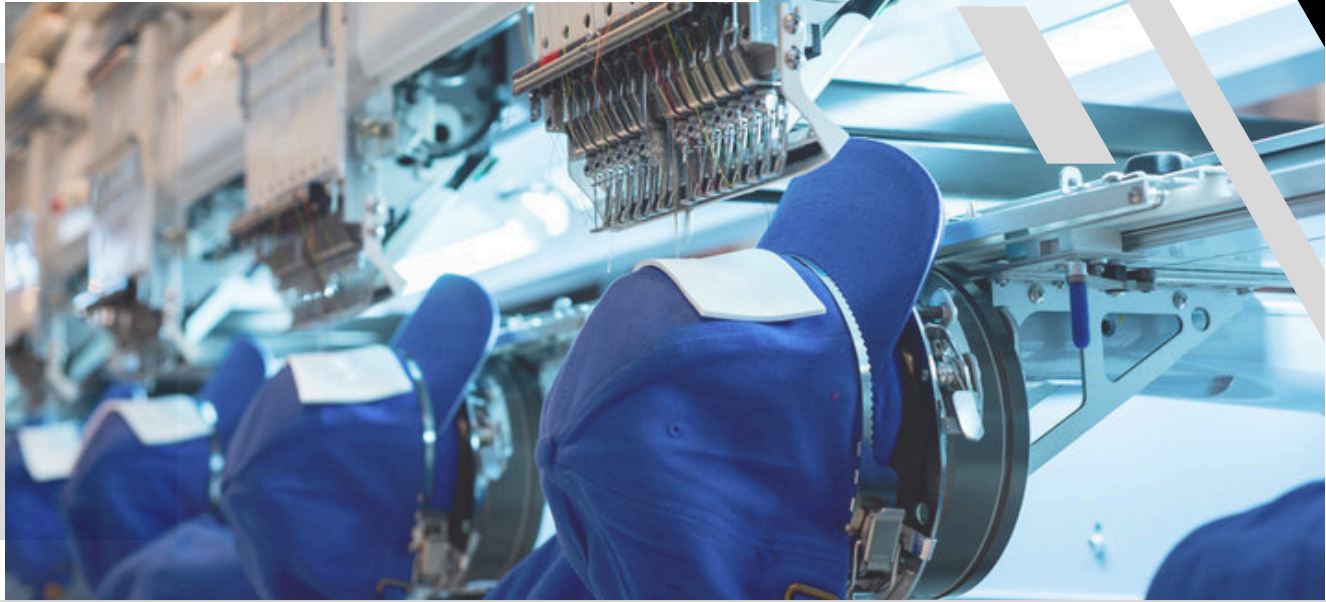


# WHOLESALE **PRICE GUIDE**

**2024**

# EMBROIDERY

*Specialists*



## 3D PUFF

## PATCH APPLIQUE

## FLATS

We've been providing innovative, high-quality embroidery and decorating solutions for over 20 years. We have multiple 6 head machines and accept any size job from large to small. In addition, we can run standard designs and any kind of specialty embroidery technique. Please reach out with any new ideas you have in mind!

**Branded Merch is our Specialty!**



# EMBROIDERY PRICE LIST

Stitches	1-5	6-17	18-35	36-47	48-95	96-143	144-575	576+
0 – 5000	\$7.75	\$5.50	\$3.35	\$3.05	\$2.75	\$2.45	\$2.25	\$2.10
5,000 – 5,999	8.95	6.20	3.70	3.15	2.85	2.60	2.40	2.20
6,000 – 6,999	10.15	7.10	4.25	3.30	3.00	2.75	2.50	2.35
7,000 – 7,999	11.40	8.00	4.90	3.60	3.25	2.90	2.75	2.50
8,000 – 8,999	12.55	8.90	5.50	4.05	3.60	3.25	3.05	2.90
9,000 – 10,999	14.25	10.05	6.30	4.70	4.20	3.75	3.50	3.25
11,000 – 12,999	16.45	12.00	7.60	5.75	5.25	4.90	4.40	3.65
13,000 – 14,999	19.00	14.00	8.75	6.40	5.90	5.50	5.00	4.15
15,000 – 16,999	21.50	15.75	10.00	7.25	6.45	5.50	5.00	4.70
17,000 – 18,999	23.75	17.50	11.25	8.00	7.25	6.25	5.75	5.00
19,000+	25.75	18.80	12.00	8.75	7.60	6.50	6.00	5.50

## ADDITIONAL CHARGES

**Rush Fees: 30% for 3 to 5 days, 50% for 1-2 days**

### Design & Set Up

Digitizing: **\$45** up to 10,000 stitches, **\$60** up to 19,000 stitches, **\$70** over 19,000 stitches

Monogramming: **\$5.75** Standard 1 line + **\$1.15** for each additional line

Patch Applique: **\$1.25 + stitch count** per piece (please order appliques with sticky backing)

3D Puff: **\$1.50 + stitch count**

Solvay: **\$0.35** per item (fleece, beanies, etc.)

Specialty Threads: **\$0.60 + stitch count** (metallic, fire resistant & fine threads)

Color Changes: **\$6.00** per color change over 3 colors

Assortments: **\$0.25** per piece (large orders broken down by color per 1 piece)

Over-sized Items: **\$1.75 + stitch count** per location (chairs, golf bags, large bags)

Difficult to Hoop: **\$0.45 + stitch count** per location (Carhartt jackets, thick bags, small pockets)

Repacking Items: **\$0.60** (blankets, chairs, bags)

# DECORATING SOLUTIONS

*for Branded Merchandise*

## HEAT PRESS

- \*DTF Transfers (Gang Sheets)
- \*Specialty Vinyls (Puff, Soft Foam, Metallic & More)
- \*Hats (Patches, DTF or Vinyl)



## LASER ENGRAVING

- \*Engraved Leather Patches (Die Cut)
- \*Coating Removal (Tumblers, Wood, Acrylics & Glass)
- \*Cermark Process-Produces a Black Image on Items (Glass, Metal & Ceramics)



## PATCHES

- \*Laser Engraved Genuine Leather & Faux Leatherette
- \*Woven or Printed
- \*Silicone, Embroidered, Chinelle & More



## SEWING

- \*Woven Tags on Hats, Beanies, Apparel & More
- \*Post Sewing for Applying Patches on Hats
- \*Sewing Patches on Apparel



# HEAT PRESS PRICE LIST

	1+
Standard* Heat Transfers: <b>PER PRESS/LOCATION</b>	1.75
Specialty -#'s and individual MONO and/or wordage transfer: <b>PER PRESS</b>	2.50

## ADDITIONAL CHARGES

**Rush Fees:** 30% for 3 to 5 days, 50% for 1-2 days

**Design & Set Up:** \$10 set up fee for all orders

Over-sized Items: \$1.75 per location (chairs, golf bags, large bags, tents)

Repacking Items: \$0.60 (blankets, chairs, bags)

# HEAT TRANSFER PRICE LIST

## DIRECT TO FILM GANG SHEETS

Size	Print	UV
1-10	\$2.00 each	\$2.50 each
22x24	\$22.00	\$37.00
22x30	\$25.75	
22x36	\$29.50	\$52.00
22x48	\$37.00	\$67.00
22x60	\$44.50	\$82.00
22x72	\$52.00	\$97.00
22x80	\$57.00	
22x84	\$59.50	\$112.00
22x96	\$67.00	\$127.00
22x100	\$69.50	\$132.00
22x108	\$74.50	\$142.00
22x120	\$82.00	\$157.00
22x160	\$107.00	\$207.00
22x200	\$132.00	\$257.00
22x240	\$157.00	

## VINYL TRANSFERS

Vinyl	Price Per Piece
Ultraweed	\$1.55
Sports Film	\$1.75
Soft Foam	\$2.05
Silicone	\$2.25
Reflective	\$2.15
Metallic	\$2.10
Puff	\$1.85

Vinyl prices are for a standard size print up to 8 inches. For larger prints please inquire for a custom quote. Other specialty vinyl is available, please reach out if you need something other than these.



# SCREEN PRINTING PRICE LIST

Colors Per Location										
Quantity	1	2	3	4	5	6	7	8	9	10
1-11	Priced as Samples - \$5.00 per color									
12-35	\$3.00	\$4.00	\$5.00	\$6.25	\$7.50	\$9.00				
36-59	\$2.10	\$3.00	\$3.77	\$4.30	\$5.40	\$6.50	\$7.50	\$8.50		
60-95	\$1.65	\$2.00	\$2.50	\$3.00	\$3.35	\$4.25	\$5.00	\$5.65	\$6.60	\$7.50
96-143	\$1.45	\$1.70	\$2.00	\$2.40	\$2.70	\$3.10	\$3.45	\$3.85	\$4.40	\$5.35
144-287	\$1.35	\$1.45	\$1.65	\$1.75	\$2.10	\$2.45	\$2.95	\$3.15	\$3.75	\$4.10
288-503	\$1.20	\$1.35	\$1.45	\$1.60	\$1.70	\$2.10	\$2.45	\$2.70	\$3.10	\$3.45
504-995	\$1.00	\$1.10	\$1.15	\$1.25	\$1.40	\$1.70	\$2.00	\$2.35	\$2.50	\$2.70
996-2003	\$0.90	\$0.95	\$1.00	\$1.10	\$1.20	\$1.45	\$1.65	\$1.85	\$2.00	\$2.15
2004-5003	\$0.75	\$0.80	\$0.90	\$0.95	\$1.00	\$1.15	\$1.25	\$1.40	\$1.50	\$1.60
5000+	Quote									

## ADDITIONAL CHARGES

**Rush Fees: 30% for 3 to 5 days, 50% for 1-2 days**

\$150 minimum on all order (no minimum quantity)

**Design & Set Up: \$15 per color per location on all new orders**

No Setup fee on reorders over 48 pieces

4 color/simulated process - \$25 per screen (No additional setup)

Underbase is an additional color

Fleece (Hoodies,Sweats): **\$0.50** per location

Long Sleeves: **\$0.25** per print

Zip Hoodies/Jackets: **\$0.25** per print

Over-sized Prints: **\$0.50** per print

Reflective Ink: add 50% to run charge

Nylon: add 50% to run charge

Repacking Items: **\$0.60** (blankets, chairs, bags)



# LASER ENGRAVING PRICE LIST

## CERMARK

Produces a Black Image (For Glass, Metal or Ceramics)

Quantity	
1-10	4.25
11-25	4.00
26-50	3.50
51-75	3.00
76-100	2.75
101+	2.50

## COATING REMOVAL

Exposes Base Material (For Tumblers, Wood, Acrylics or Glass for a frosted look)

Quantity	
1-10	3.25
11-25	3.00
26-50	2.75
51-75	2.50
76-100	2.25
101+	2.00

**Design & Set Up: \$25 set up fee for all orders**

Individual Names & Numbers - Add \$.75 to the cost shown above

Full Wrap Around Design - 150% of the price shown above

# SEWING PRICE LIST

*All sewn on patches must have a sew channel on the patch, this sew channel cannot be a dashed line it must be solid*

Quantity	Post Sewing	Flat Sewing
1-10	3.75	\$3.50
11-25	3.50	\$3.25
26-75	3.30	\$3.00
76-125	3.10	\$2.75
125+	2.95	\$2.50

**Taco Tags: \$1.45 per piece**

Post Sewing: Patches must have sticky backing, please order patches with adhesive.

Flat Sewing: Patches cannot have sticky backing, must be adhesive free.

**Rush Fees: 30% for 3 to 5 days, 50% for 1-2 days**



**BLACK DIAMOND**  
DECORATORS

# LEATHER PATCHES PRICELIST

WHITE / BLACK	RAWHIDE / BLACK	LT BLUE / BLACK	BASKETBALL / BLACK
MARBLE / BLACK	DK BROWN / BLACK	TEAL / BLACK	FOOTBALL / BLACK
KHAKI / BLACK	BLUSH / BLACK	GREEN / BLACK	DESERT CAMO / BLACK
CORK / BLACK	RED / BLACK	DK TEAL / BLACK	1981 CAMO / BLACK
BAMBOO / BLACK	PINK / BLACK	BLUE / BLACK	TROPICAL CAMO / BLACK
LT BROWN / BLACK	PURPLE / BLACK	BLACK / BLACK	TWILIGHT CAMO / BLACK
GRAY / BLACK	DK PURPLE / BLACK	BLACK / SILVER	DIGITAL CAMO / BLACK
CHARCOAL / BLACK	INDIGO / BLACK	ORANGE / BLACK	BLUE MARBLE / BLACK
GLOSSY WHITE / BLACK	GLOSSY BLACK / BLACK	OLIVE / BLACK	COWHIDE / BLACK
GENUINE LEATHER BLACK	GENUINE LEATHER CARAMEL	GENUINE LEATHER TAUPE	GENUINE LEATHER NATURAL

Faux Leatherette		Faux Leatherette + DTF Transfer		Genuine Leather		Taco Tags	
1 - 50	\$2.00	1 - 50	\$3.25	1 - 50	\$3.25	1-500	\$0.50
51 - 100	\$1.80	51 - 100	\$3.00	51 - 100	\$3.05	500+	\$0.40
101 - 200	\$1.65	101 - 200	\$2.75	101 - 200	\$2.95		
200+	\$1.50	200+	\$2.50	200+	\$2.80		





**BLACK DIAMOND**  
D E C O R A T O R S

# FINISHING PRICE LIST

Polybagging Standard: \$0.65

Polybagging Bulky: \$0.85

Hangtagging: \$0.35

Custom Labeling: \$0.20

Reboxing: \$15 per box (Custom orders that come from another decorator can be reboxed in your branded boxes)

# FULFILLMENT PRICE LIST

## Tier 1

0-249 Orders/Month

Fulfillment Fees:

Order Fee	5
Pick Fee	.50
Kitting	.50

Inventory Fees:

Bin Fee	1.50
Box Fee	3.50

## Tier 2

250-499 Orders/Month

Fulfillment Fees:

Order Fee	3.50
Pick Fee	.40
Kitting	.40

Inventory Fees:

Bin Fee	1.00
Box Fee	3.00

## Tier 3

500-999 Orders/Month

Fulfillment Fees:

Order Fee	2.25
Pick Fee	.30
Kitting	.30

Inventory Fees:

Bin Fee	.50
Box Fee	2

## Tier 4

1000+ Orders/Month

Fulfillment Fees:

Order Fee	1.50
Pick Fee	.20
Kitting	.25

Inventory Fees:

Bin Fee	.25
Box Fee	.75

Please note that the prices listed above are for estimation purposes and may change depending on your specific needs and the scope of the project. If you have further questions or would like to request a custom quote, please contact us.